

Press release



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Galeforce growth for compressed air systems specialist - Integrated Air Solutions

Integrated Air Solutions, an industry power house in the supply of turnkey air compressor solutions and services, is one of only a few OEM companies with the ability to locally customise compressors to OEM warranty.

The Air Solutions team have decades of unrivalled experience in providing individually tailored high-pressure ELGi compressor packages to the water production, construction, mining, drilling, forestry and general industry sectors in the Sub Sahara African region.

When Integrated Air Solutions secured the sole regional distribution rights for the globally renowned ELGi compressor brand in October 2016, it became apparent that the existing premises could no longer house the fast growing business and the company relocated to a larger facility in Boksburg, Gauteng. "In order to maintain our relentless customer-centric approach and our reputation for exceptional service, we needed premises that would complement this premium world-renowned compressor brand," explains Integrated Air Solutions CEO, Graham Russell.

ELGi, a global leader in the design and manufacture of air compressors of exceptional quality, has earned worldwide acclaim for the design of innovative and technologically superior air systems that contribute to increased productivity and lowest total cost of ownership.

The comprehensive ELGi compressor range available from Integrated Air Solutions comprises of both Electric oil-lubricated and oil-free rotary screw machines, high-pressure diesel-driven as well as centrifugal and portable air compressors. Tried and tested over two decades, the ELGi compressor range has shown itself to be perfectly suited to Southern Africa's rugged environment.

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GiGi Investment Group

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Integrated Air Solutions (Pty) Ltd • Directors: G.H. Russell (CEO), G.F. Cousins (Chairman), F. van Wyk • www.air-solutions.co.za •
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As a testimony to ELGi's ruggedness and serviceability, there are over 300 ELGi high-pressure diesel-driven compressors operating within the sub-Saharan region, the majority of which, notes Russell, are operational in South Africa. Key applications for ELGi's high pressure diesel-driven compressors include water well, exploration, post hole, down-the-hole (DTH) and auger drilling. ELGi's electric compressor range is finding wide acceptance in the general industry and mining sectors.

Russell and his team are extremely excited about the recent introduction of the new groundbreaking PG 1200-350 compressor from ELGi. "This new kid on the block is the answer to improved efficiency and productivity and reduced operating costs, critical factors both in determining the sustainability of any business. This remarkable dual-pressure machine enables the end-user to drill to deeper depths while using less fuel on average."

According to Russell, they have seen a notable increase in the demand for highly customised compressors, adapted specifically to the customer's individual need. "We are perfectly positioned to meet this demand given our capability to locally customise under OEM approval, combined with ELGi's compact skid-mounted 475 to 1500 cfm high-pressure diesel compressor range which is ideally suited to this application."

Russell cites some current successful customisation projects: "We replaced the counter-weight at the rear of a JCB excavator modified for blast hole drilling application with a customised ELGi 900cfm 14 bar diesel compressor which was shortened to under 3,2m. We also fabricated the custom sub-frame compressor housing, adding FOGMAKER high-pressure water-mist fire suppression to both the excavator and compressor.

With service quality deemed as important as product quality, Integrated Air Solutions offers a comprehensive service package to support its air compressor solutions. Alongside installation and commissioning, services extend to the testing of large electric machines, the rebuilding of air-end by specialised air-end technicians as well as air audit capabilities.

IAS will be hosting an outside stand (P18) at Electra Mining 2018 where the complete range of rugged, reliable air compressor solutions for the mining industry will be showcased.

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ELGi Air Compressors

ELGi offers a complete range of compressed air solutions ranging from oil-lubricated and oil-free rotary screw compressors, oil-lubricated and oil-free reciprocating compressors, centrifugal compressors to dryers, filters and downstream accessories.

The company's portfolio of over 400 products has found wide application across many industries. Whether it is the paint on your wall, the car you drive, the medicines you take or the leather bag you carry, ELGi products have probably been used either in their production, maintenance or usage. More than **2 million ELGi** compressors operate across 70 countries, offering the lowest cost of ownership in the industry.

Integrated Air Solutions

Integrated Air Solutions are the exclusive regional sales and service partners for ELGi Limited, a leading global air compressor manufacturer offering a broad line of innovative and technologically superior compressed air systems. ELGi has earned worldwide distinction for designing sustainable solutions that help companies achieve their productivity goals whilst keeping the total cost of ownership low.

Based in Boksburg, Gauteng, Integrated Air Solutions personnel have decades of experience with the ELGi brand, and are highly committed to supporting the full sales and service value chain. Apart from carrying an extensive stockholding of compressors, parts and accessories, our trained service and workshop technicians are always available to ensure the highest levels of Uptime for your mission critical air installations.

When it comes to providing individually customised and engineered high pressure compressor packages, Integrated Air Solutions are the unrivalled market leaders. www.air-solutions.co.za

A GiGi Investments Company

Integrated Air Solutions is a GiGi Investments Group company.

GiGi Investment Group companies include:-

Integrated Pump Technology (Pty) Ltd

Integrated Pump Rental (Pty) Ltd

Integrated Air Solutions (Pty) Ltd

Integrated Ship Handling (Pty) Ltd

Fogmaker South Africa (Pty) Ltd

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